



Lothar Domagalla

Graduate in Business Administration (Dipl.-Kfm.)

**Interim Executive | CFO | COO | SENIOR EXPERT
Financial & Real Estate | Construction Services
TRANSFORMATION | RESTRUCTURING | ASSET
MANAGEMENT**

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PROFILE

Executive Interim Manager, Graduate in Business Administration (Dipl.-Kfm.) with a technical background and more than 30 years of professional experience with renowned audit firms, banks, asset and investment managers, as well as serving on the executive board of a mid-sized housing company. I take responsibility in challenging situations, with a particular focus on the construction and real estate sectors.

INDUSTRIES

Construction & Real Estate | Housing | Property Developers | Technical Building Services (TGA/MEP) | Heating & Energy Technology Companies | Public-Sector Companies | Infrastructure | Auditing | Investment Management | Fund Banks | Industry | Craft Business

VALUE ADDED IN ASSIGNMENTS

- Rapid analysis of the financial and business situation and clear prioritisation
- Transparent financial data for management, shareholders, banks and supervisory bodies
- Hands-on implementation rather than purely conceptual consulting
- Effective communication between finance, technical teams, project teams and stakeholders
- Generation of value enhancement and asset protection

SELECTED ASSIGNMENTS

-Mid-sized municipal housing company/property developer, total assets: EUR 600 million

with extensive construction activities, urban and neighbourhood development, and conversion of former military barracks

Role: Project Manager - preparation of a five-year integrated corporate plan for presentation to the Supervisory Board

-Mid-sized housing cooperative (eG), residential and commercial real estate, total assets: EUR 350 million, 50 employees

Role: Management crisis - Commercial Management - CFO/COO

- Assumption of commercial management responsibility, continuation of operating business, stabilisation and support of the annual financial statements

-Mid-sized real estate management company / real estate services provider

Role: Interim Commercial Director / Project Management

- Commercial management and stabilisation of smaller real estate companies
- Corporate planning, investment and financial planning, increasing returns on real estate portfolios

-Listed Norwegian investment bank/fund manager, private equity, assets in Germany of EUR 2 billion, primarily residential and care properties

Role: Asset Manager/Finance Manager for a EUR 500 million sub-portfolio in Germany

- Support of real estate transactions and integration into the existing portfolio
- Management of service providers and performance improvement of the real estate portfolio, Preparation business plans
- Coordination of German investments with the Norwegian head office and the Luxembourg companies

-Largest real estate owner/manager in Germany, total assets: EUR 22 billion. Role: Interim Manager/Advisor within a major restructuring and transformation project

- Sub-project management/consulting for the introduction of a real estate KPI system
- Set-up of accounting (German GAAP/HGB), divisional controlling and roll-out to branches throughout Germany.

-Major German bank/real estate manager, Corporate Real Estate Management

Role: Project Manager Finance - Real Estate

Project management of an outsourcing and restructuring process in connection with a transfer of operations covering nationwide lease management and modernisation management for the office and retail properties of a major German bank

- Coaching/consulting for start-ups and established companies across various industries; acquisition and takeover of SMEs; support for founders requiring financing, business loans, succession solutions and public funding

- Preparation of business plans and business concepts, advice on legal forms, succession planning and M&A
- Preparation of liquidity forecasts, financing calculations and profitability analyses; location analyses

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