

Gençer Keser

Senior Executive & Management Consultant

Mobil: +49 176 653 40 786

E-Mail: gencer.keser@gmail.com

Date of Birth: 20th May 1980

Nationality: German

Your Expert in Procurement Consulting, Interim Management, Project Management and Supply Chain Management available for global projects.

I am a experienced senior executive with a distinguished background spanning diverse industries, showcasing a proven track record of successfully achieving targeted objectives in international projects across global business sectors.

Specialized in procurement with over 18 years of experience, I support my clients in strategic planning, global sourcing, category & spend management, negotiations, operations, supplier development & quality, critical parts management, procurement digitalization, supplier claim management and supplier risk management.

My robust international and comprehensive management experience, enables seamless adaptation to any global organization. Successfully worked in Germany, USA, South Africa and Turkey.

I am fluent in German, English and Turkish.

QUALIFICATIONS

- Operative & Strategic Procurement
- Supplier (Quality/Risk) Management
- Cost Cutting & Target Costing
- PPAP & APQP Management
- Ramp-up Management at your supplier site for OEMs and system suppliers
- Critical Parts Management / Escalation Management
- Excellent Negotiations Skills
- Project Management
- Very good Communication & Presentations Skills
- Post Merger Integration (M&A)
- Business Development

WHAT DO I OFFER?

- Interim Management Procurement as CPO, department lead or functional lead
- Procurement Consulting (Process, organization, system Integration & cost cutting)
- Managing critical projects, suppliers or parts
- Problem Solving of complex product & supplier situations
- International & Intercultural footprint

YOUR BENEFIT

- Quick adaptation to your current situation
- Immediate boost to your team, benefiting from many years of industry & consulting expertise
- Leadership & Stakeholder Management
- Result-orientated implementation: get the Job done – pragmatic, efficient & effective
- Global availability

MY SUCCESS STRATEGY

1. Situation Analysis / Deep dive
2. Developing & implementation of the right strategy
3. Using wide global network
4. Problem Solving Approach
5. Hard work, transparency, honesty & integrity

INDUSTRY EXPERIENCE

- Automotive Industry (OEM & Tier 1)
- Pharma Industry
- Semiconductor industry
- Oil & Gas
- Telecommunication
- Industrial Manufacturing