

Walter Burscheid

Interim CFO for Industry and Mid-Market · Executive Advisory · Advisory Board Roles

**Bringing experience. Taking responsibility.
Helping businesses move forward.**

I support businesses through growth, change and challenging financial situations.

As an Interim CFO, I lead the finance function and, where required, other corporate functions.

Through Executive Advisory, I support management teams in financial and strategic decisions and develop practical courses of action.

In advisory board roles, I act as a sounding board for management and shareholders, drawing on extensive experience in corporate governance, finance and strategy.



Experience and Entrepreneurial Background

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I bring around 20 years of CFO and senior finance responsibility, primarily in internationally active mid-market companies.

I have financed growth, built international structures and negotiated and implemented strategic partnerships.
My experience also includes transformation and restructuring projects with lasting results.

I understand the requirements of family businesses, private equity investors and international groups through first-hand experience.



Interim CFO

Finance leadership on an interim basis

For leadership vacancies, transitions and situations where change or exceptional circumstances require additional management capacity.

Liquidity and Financing

Improve cash forecasting and working capital.
Negotiate with banks and investors.

Finance Organisation and Reporting

Stabilise teams and improve finance processes.
Establish meaningful management reporting.

Restructuring and Profitability Improvement

Develop and implement improvement measures.
Measure and track their financial impact.

Growth and Change

Support expansion, transactions and integration.
Develop structures and systems.

Consulting / Executive Advisory



Financial and strategic decisions

**A clearly defined project or ongoing support as a sounding board.
Objectives, deliverables and scope are tailored to your situation.**

Liquidity and Profitability Improvement

Review liquidity, working capital and profitability.
Develop a prioritised improvement plan.

Finance Organisation

Review reporting, planning and responsibilities.
Develop practical improvements.

Financing

Clarify funding needs and financing options.
Prepare and support discussions
with capital providers.

Growth and Transactions

Challenge business assumptions.
Identify the financial and operational requirements.



Advisory Board / Board Advisory

An external business perspective for your company

Formal advisory board appointments or advisory support without a board position.

Strategy and Business Viability

Assess business initiatives from a financial and operational perspective.

Financial Performance and Risks

Provide critical oversight of planning, financial performance and liquidity risks.

Growth and Change

Support management and shareholders in restructuring and international expansion.

Transparency and Collaboration

Strengthen risk management and collaboration between management and owners.

Operational CFO experience and international board responsibilities in subsidiaries and joint ventures across Europe, the US and Asia.

Selected Experience and Results

CFO responsibility for businesses with revenue of up to €400m and 1,200 employees

Sector experience: machinery and plant engineering, engineering projects, metal processing, fire protection technology, renewable energy and telecommunications.

Restructuring and Finance Processes

International manufacturer of aluminium profiles

Implemented restructuring across plants and corporate functions, achieving sustainable cost savings. Accelerated financial close and reporting, and improved business planning.

Financing and Liquidity

Leading manufacturer of machinery and equipment for the concrete industry

Renegotiated a €50m syndicated loan under liquidity pressure. Helped develop a turnaround plan and improved receivables management and project cash flows.

Further Experience

Growth and Strategic Repositioning

International systems integrator
and engineering company
in renewable energy

Supported revenue growth from €16m to €110m in four years.
Led four funding rounds with strategic and private equity investors.
Negotiated and implemented joint ventures with major corporations.
Supported expansion into eight countries. Helped restructure and refocus on higher-margin services during a market downturn.

Finance Organisation and Group Integration

Major telecommunications
and internet provider

Integrated finance processes and reporting into the new parent group. Implemented a fast close and a shared services model for accounting across 13 companies. Helped deliver the carve-out of a business with €400m revenue and more than 3,000 employees within six months.

Growth Financing with Investors

International manufacturer
of fire protection systems

Raised growth capital through private equity and private debt.
Supported due diligence and developed reporting at individual company and group level.

Responsibilities and Collaboration

Assignment scope tailored to your situation

Scope of Responsibility

Finance, planning and performance management as the core remit. Depending on the assignment, also IT, HR and legal. We agree objectives, scope and decision-making authority at the outset.

Working Directly with You

With you and your team: clear responsibilities, transparent communication and a practical focus on implementation.

Business Environments

Industrial mid-market businesses · Family-owned companies · Investor-backed businesses

Let's discuss your next business challenge.