

**Frank Eckert**, Kirchstraße 6, 71229 Leonberg  
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Born in Stuttgart, April, 18th, 1960, Germany  
Married, 2 Children



## CV

### Work experience

Since 11/2018

#### **Interim Manager**

since 01/2022 – until today

#### **Interim CEO of a manufacturing company in plastic and steel parts (Drag Chains) for automation technology worldwide, with an export quota of 70%.**

- Involvement in D&D in 2021 for a medium-sized German group (1B EUR Sales); purchase of the company Jan22, 64 employees, based in NRW, 10 Mio. Sales.
- Overtaking the function as Interim CEO
- Complete modernization of the company (IT, sales, production, processes)
- Realignment of the company to create sales synergies with the parent company

05/2020 – 06/2023

#### **Interim CEO/CRO of a robotics technology company**

- Restructuring of the subsidiary of a medium-sized group in electrical and automation engineering
- Robotics division, 20 employees, based in NRW, automotive supplier, 3M EUR Sales
- Restructuring and realignment of sales, finance, processes and organization
- Activation of cooperation with HQ
- Formation of market segments, channel sales, key account management
- Introduction of CRM, cost center calculation, project management
- Close the company 03/2023 and sell to China

#### **Interim Manager**

11/2019 – 04/2020

#### **Interim CFO of a manufacturing company in the medical sector, Tuttlingen**

- Entry of a strategic investor/private equity from Switzerland with majority acquisition. This necessitated the installation of an Interim-CFO for the transformation process in finance/controlling
- Precision technology, medical sector, mechanical engineering
- 2018 sales 40M EUR, 180 employees, profitable, growth
- development and expansion of finance, controlling, implementation of the transformation process
- preparation of interim and annual financial statements
- introduction of controlling/reporting software (Lucanet)
- bank consolidation, design of multibank/consortium loan
- change of auditor and reorganization of processes in finance
- working capital management
- cash flow planning/scenarios for 2020ff

Since 11/2018:

- **Advisory board of a company** in the field of "thermoforming machines, trade and services", turnover 2M EUR, consulting of the entrepreneur and participation in the preparation of the business plan, structuring of the purchase price payment or shareholder agreement as well as financing plan

**03/2017 – 05/2018**

**Murrelektronik GmbH, Oppenweiler**

*Leading Company in industrial Automatisations-technik for machines and Automotive sector with electrical products like power supply, hubs, intelligent I/O-modules, Fieldbus-systems, connectors, and cables.*

*2.700 Employees, 25 Subsidiaries, 350M EUR Turnover.*

**CSO+CFO, Spokesman of the management board (03/17 – 05/18)**

Main Tasks:

- Global Responsibility for all Activities in Sales, Marketing and Business Units with Product development and Product management
- Responsible CSO for all 25 Subsidiaries
- Global Responsibility as CFO for all Finance, Controlling, IT and HR issues
- Strategic and process-oriented reorganization for the 3 Business units to the changing market- and sales situation
- Optimizing of the Sales Approach in Germany with Key-Accounts, Market-Segment-Managers, and Channel-Sales

**02/2000 – 02/2017**

**MBO Maschinenbau Binder Oppenweiler GmbH & CO. KG**

*Technology Leader for Machines for the printing industry, especially Folding Machines.*

*500 Employees, 6 Subsidiaries (2xD, USA, China, Frankreich, Portugal).*

CEO MBO-Gruppe (01/2012 – 02/2017)

CFO/MD (04/2005 – 12/2011)

Commercial Manager (07/2001 – 03/2005)

Controller at MBO-Portugal (02/2000 – 06/2001)

Main Tasks:

- Total Responsibility and Leading all activities in commercial, technical and economic processes and issues incl. production and development
- Restructuring the whole Group after the financial crises with Turnaround in 2015
- Reorganizing Bank structure and hiring Working-Capital-loans
- Setup Controlling and Reporting with Lucanet-Software in all Subsidiaries
- Implementing a cost-center-accounting
- Setup a new Sales strategy and a new product technical orientation
- Development of new products and market fields and a new sales approach
- Leading of all MD's from all Subsidiaries

**10/1998 – 01/2000**

**Winkler Bäckereimaschinen GmbH & Co. KG Villingen**

*Industry: Bakery Machines, Mechanical Engineering,*

*500 Employees, 4 Subsidiaries (2xD, USA, Polen)*

Vice President, Member of the Executive Board (Controlling, IT, Subsidiaries, Organisation, Cost-Center)

Main Tasks:

- Reorganization Sales back office.
- Implementation of Cost center allocation, controlling and calculation
- Due Diligence and buy a company in the field of Deep freezing technology
- Reduction of Staff with a „Transfergesellschaft“

**01/1993 – 09/1998**

**Hohner Elektrotechnik GmbH, Tuttlingen**

*Industry: Sensors („Encoders“ ca. 20.000 p.a.), 100 Employees, 7 Subsidiaries (2xD, France, Spain, CAN, BRA, Italy).*

CEO

- Restructuring finance, taxes, sales, and development
- Intensification of synergies and cooperation with foreign companies
- Introduction Kanban and slimming assembly with partial automation
- 1996 Sell-of the company to Pepperl & Fuchs GmbH, Mannheim

#### **Bank Manager positions**

**07/1984 – 12/1992**    **Commerzbank AG**  
**07/1980 – 06/1984**    **Stuttgarter Bank AG**  
**08/1976 – 06/1980**    **Volksbank Weissach**

#### **Education**

1980 – 1983            Study of Business Administration „Betriebswirt (VWA)“  
1976 – 1979            Education as Bank manager/Bankkaufmann  
1966 – 1976            School Education, „Realschule“

Frank Eckert  
Leonberg, October, 4th, 2023