ATILLA ÖZDIL

PROCUREMENT THAT DRIVES PERFORMANCE.



Executive Interim Manager
and **Consultant**

for Procurement and Supply Chain Management

Procurement that drives performance.

My name is Atilla Özdil. I am an Executive Interim Manager and expert in procurement and supply chain management – an experienced strategist and implementer who rethinks procurement, modernizes it and "*gets things done* ".

Many companies struggle with rising costs, inefficient structures, and supply chain risks. This is precisely where I come in: I help you sustainably reduce costs, secure supply, and future-proof your procurement organization, while creating transparency with appropriate control instruments.

I combine strategic vision with pragmatic implementation. This means I do not only develop concepts but also implement them consistently with the teams – clearly, directly, and measurably.

My offer

Procurement strategy & organizational development	Cost & efficiency optimization	Supplier & Risk Management
• Development and implementation of sustainable procurement and commodity strategies • Category management (including global / best cost country sourcing, make-or-buy) • Procurement transformation / organizational development • Development of modern structures and roles, including change management and team qualification • Digitalization & process optimization in procurement • Sustainability in procurement and ESG-compliant sourcing	• Procurement potential analysis • Cost optimization through transparency, TCO, value and benchmark analysis, negotiations and bundling • Process optimization & automation of procurement processes • Working capital and inventory optimization (improving liquidity) • Indirect procurement (short-term P&L effects) • Claim and Contract-Management • Introduction of modern control instruments and KPI systems • Introduction of tools for digitalization in procurement / implementation of digitalization measures	• Supplier Relationship Management (selection, qualification, development) • Supplier Audits & Compliance Management • Contractual and framework agreements with suppliers • Risk management (flexible supply chain) & security of supply (including resilience, bottleneck management) • Development of strategic partnerships with suppliers and innovation management

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Core competencies

- **Strategic procurement**
  Over 20 years of experience in procurement and supply chain management, developing and implementing procurement strategies in SMEs and corporations with purchasing volumes up to >€50 million p.a.
- **Organizational development in procurement**
  Restructuring and development of modern procurement organizations, introduction of clear roles and processes, and team leadership
- **Cost & Working capital optimization**
  Sustainable savings through negotiations, bundling, and process optimizations; improved liquidity through working capital measures and optimized payment terms
- **Supplier management & SRM**
  Development and maintenance of strategic supplier relationships, execution of audits and KPI-based evaluations, ensuring quality, innovation, and compliance
- **Risik Management & Supply Security**
  Succesful bottleneck management, incl. ensuring material availability during the corona pandemic; development of resilient supply chains
- **Global Sourcing & Best Cost Country Sourcing**
  International procurement of direct and indirect materials, experience with markets in Europe and Asia, achieving >20% savings in global tenders
- **Leadership & Transformation**
  Transformational leadership style: motivating teams to peak performance, combining strategy with hands-on operational execution, multiple mandates with renewed appointments thanks to proven project successes

Short overview of projects (Details: see following pages)

ROLE	PROJECT TITLE
Interim Manager Procurement	Procurement optimization: strategies, contracts & supplier management for a medium-sized shipbuilding company
Interim Head of Procurement Packaging	Strategic realignment of packaging procurement for a medium-sized chemical company (automotive supplier)
Interim Head of Procurement	Stabilizing procurement and process optimization, as well as cost reduction and professional strengthening of the team for a clinic
Interim Head of Procurement for Commercial Goods and Indirects	Restructuring of procurement and procurement processes for a medium-sized chamical company (automotive supplier)
Interim Global Lead Buyer Electrical Systems	Establishing Cost & Supply Excellence (focus: cost reduction and security of supply) for a machinery and plant engineering group
Consultant, Interim Manager Procurement & SCM	Restoring production / delivery capability through supply chain stabilization, capacity optimization and ensuring material flow

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Brief overview of professional career (Details: see following pages)

TIMES	ROLE	COMPANY
2018 - 2022	Director Procurement Member of the extended management board	D. Lechner GmbH / Furniture
2011 - 2018	Category Manager Procurement CapEx, investment and technical services, air conditioning / cooling systems	SIEMENS AG Mobility / Infrastructure
2005 - 2011	Strategic buyer for hydraulics, drives and electrical systems	Terex Deutschland GmbH / Mechanical engineering – construction machinery

Selected projects

Procurement optimization: strategies, contracts & supplier management for a medium-sized shipbuilding company with state participation as Interim Procurement Manager

Company name
- Meyer Werft GmbH

Company type
- Medium-sized (with state participation)

Industry
- Shipbuilding

Revenue
- 2.5 bn €

Number of employees
- 3.000

Situation at the client
- Inconsistent procurement workflows lacking a coordinated category management strategy
- Fragmented contracting landscape with legal exposure and absent documentation standards
- Unstructured supply base lacking a systematic SRM governance framework
- Absence of spend transparency and controlling tools to capture bottom-line savings potential

Location
- Papenburg

Internet
- www.meyerwerft.de

FRAMEWORK PARAMETERS

Role: INTERIM MANAGER PROCUREMENT

Period (duration): 10.2024 – 07.2026 (22 months)

Area of responsibility:
- Manager Procurement purchasing volume 200 m. €

MANDATE

Procurement optimization: strategies, contracts & supplier management

INITIATIVES

Holistic Procurement Strategy & Category Roadmaps
- Formulated a multi-year procurement roadmap based on comprehensive market, competitor, and corporate goal analyses
- Rolled out standardized governance workflows for KPI tracking and performance measurement
- Empowered the procurement team through advanced negotiation methodologies and strategic sourcing frameworks

Contract Governance & Digitalization
- Engineered audit-proof contract templates, risk matrices, and compliance checklists
- Implemented a digital contract management platform to ensure full traceability and deadline tracking
- Conducted cross-functional training (Procurement & Legal) to establish binding contracting standards

Supplier Lifecycle Management & SRM
- Deployed objective supplier scorecards for systematic qualification, auditing, and performance tracking
- Established structured performance review cycles to drive proactive value creation
- Built strategic supplier alliances through joint vendor development programs

Spend Transparency & Controlling System
- Utilized spend-cube analytics to identify core cost drivers and optimization levers
- Established an executive reporting framework for sustainable bottom-line tracking

ACHIEVEMENTS
- Delivered substantial P&L bottom-line impact across a 200 m. € spend portfolio
- Enhanced contract governance and minimzed legal exposure via 100% digital legal audit trails
- Generated measureable value and performance upgrades across the end-to-end supplier network
- Embedded data-driven decision-making and robust controlling structures across the organization

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PROCUREMENT THAT DRIVES PERFORMANCE.

Strategic realignment of packaging procurement for a medium-sized chemical company (automotive supplier) in the role of Interim Head of Procurement Packaging

Company name
- Customized Chemical Solutions (CCS Duisburg GmbH & Co. KG) ehemals Caramba GmbH

Company type
- Medium-sized

Industry
- Chemical products (private label for automotive)

Revenue
- 100 m. €

Number of employees
- 300

Situation at the client
- High complexity and fragmentation across the packaging portfolio (primary and secondary packaging)
- Unconsolidated demand and historically grown, non-optimized contract structures
- Lack of vendor governance and limited visibility regarding supplier quality deviations
- Siloed organization lacking clear functional separation between operational and strategic procurement

Location
- Duisburg

Internet
- www.ccs-group.de

FRAMEWORK PARAMETERS

Role: INTERIM HEAD OF PROCUREMENT PACKAGING

Period (duration): 01.2024 – 07.2024 (7 months)

Area of responsibility:
- Head of Procurement for Packaging, purchasing volume 30 m. €, 4 employees

MANDATE

Strategic realignment of packaging procurement

INITIATIVES

Strategic Portfolio Realignment
- Conducted a comprehensive baseline audit of the procurement organization and defined future-proof category strategies
- Established strategic executive review cycles and modern management steering tools

Contracting & Supplier Governance
- Rolled out a structured SRM framework covering vendor selection, auditing, and classification
- Consolidated, benchmarked, and renegotiated key framework agreements backed by tool-based contract repositories

Value Engineering & Cost Optimization
- Executed design-to-cost initiatives for packaging specifications in close alignment with R&D
- Leveraged demand bundling to capture economies of scale and accelerate cycle times
- Introduced target-driven, KPI-backed savings tracking

Organizational Development & Change Management
- Enforced a clear functional split between Strategic and Operational Procurement while optimizing interface workflows
- Up-skilled the team and led change management efforts to boost organizational velocity

ACHIEVEMENTS
- Achieved significant margin expansion in packaging spend through volume aggregation and specification optimization
- Strengthened negotiation leverage via consolidated master service agreements and optimized payment terms
- Substantially elevated supply chain quality and compliance metrics
- Established a agile, performance-driven procurement team with reduced cycle times

Stabilizing procurement and process optimization, as well as cost reduction and professional strengthening of the team for a clinic as Interim Head of Procurement

Company name
- HOCHTAUNUS KLINIKEN

Company type
- Special-purpose-company (public authority)

Industry
- Healthcare (non-profit organization for hospitals)

Revenue
- 150 m. €

Number of employees
- 1.300

Situation at the client
- The need for short-term stabilization and process assurance
- Potential for optimization in costs, processes and suppliers
- Need for leadership and coaching of procurement employees

Location
- Bad Homburg

Internet
- www.hochtaunus-kliniken.de

FRAMEWORK PARAMETERS

Role: INTERIM HEAD OF PROCUREMENT

Period (duration): 09.2023 – 12.2023 (4 months)

Area of responsibility:
- Head of Procurement, purchasing volume 40 m. €, 7 employees

MANDATE

Rapid operational stabilization of clinical procurement, ensuring public procurement law compliance, P&L relief, and capability building within the team

INITIATIVES

Supply Continuity & Operational Stabilization
- Ad-hoc prioritization of mission-critial medical supplies in close coordination with clinical stakeholders
- Standardized requisition and approval workflow to resolve operational bottlenecks

Procurement Law & Compliance Governance
- Guaranteed full compliance with public procurement legislation (GWB/VgV)
- Established end-to-end audit trails for all sourcing activities and executive approvals
- Conducted targeted compliance training for the procurement staff

Spend Optimization & Procure-to-Pay (P2P)
- Analyzed expenditure structures to capture immediate commercial savings and commercial term enhancements
- Introduced performance metrics to monitor and streamline the Procure-to-Pay process

Supplier Portfolio & Executive Coaching
- Re-engineered supplier evaluation criteria focused on supply security and vendor resilience
- Delivered targeted executive coaching to enhance commercial negotiation and communication capabilities

ACHIEVEMENTS
- Secured 100% continuity of medical supply operations without operational disruption
- Realized immediate commercial savings through renegotiated commercial terms and volume aggregation
- Established a fully transparent, audit-proof procurement framework compliant with public sector regulations
- Elevated organizational capability through sustainable methodology and negotiation coaching

Restructuring of procurement and procurement processes for a medium-sized chemical company (automotive supplier) as Interim Head of Procurement for commercial goods, Indirects and CapEx

Company name
- Customized Chemical Solutions (CCS Dusiburg GmbH & Co. KG) ehemals Caramba GmbH

Company type
- Medium-sized

Industry
- Chemical products (private label for automotive)

Revenue
- 100 m. €

Number of employees
- 300

Situation at the client
- Severe margin pressure across indirect spend (NPM) alongside unstructured CapEx investments
- Suboptimal planning parameters leading to high working capital commitment and excess inventories
- Heterogeneous vendor landscape lacking centralized governance
- Poor data granularity hindering executive sourcing decisions

Location
- Duisburg

Internet
- www.ccs-group.de

FRAMEWORK PARAMETERS

Role: **INTERIM HEAD OF PROCUREMENT FOR COMMERCIAL GOODS, INDIRECTS AND CAPEX**

Period (duration): 01.2023 – 07.2023 (7 months)

Area of responsibility:
- Head of Procurement for Commercial goods, Indirects and CapEX, purchasing volume 20 m. €, 3 employees

MANDATE

Restructuring of procurement and procurement processes: cost optimization, creation of transparency and supplier-oriented alignment

INITIATIVES

Working Capital & Replenishment Optimization
- Re-engineered material planning parameters (safety stocks, reorder points) to reduce tied-up capital
- Executed portfolio rationalization and sales-aligned demand matching to lower inventory carrying costs

Indirects & CapEx Sourcing
- Formulated commodity strategies for indirect goods, commercial products, and CapEx investments
- Embedded Total Cost of Ownership (TCO) evaluation models into capital expenditure sourcing
- Qualified secondary supply sources to de-risk the supply chain

Contract Standardization & ERP Alignment
- Conducted competitive tenders and negotiated structured framework agreements
- Integrated all commercial contract terms directly into the ERP environment

Supplier Performance Controlling
- Implemented vendor scorecards and routine procurement analytics for executive management

ACHIEVEMENTS
- Unlocked substantial working capital through targeted inventory reduction and and scheduling alignment
- Achieved sustainable cost reductions across indirect commodities and full transparency on CapEx projects
- Enhanced vendor service levels and overall supply chain resilience
- Established automated, ERP-backed data analytics to elevate executive decision quality

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Establishing cost & supply excellence with a focus on cost reduction and security of supply for an international corporation (mechanical and plant engineering) as Interim Global Lead Buyer Electrical Systems

Company name
- KraussMaffei Technologies GmbH

Company type
- International corporation

Industry
- Manufacturer of machinery and equipment for the production and processing of plastics and rubber

Revenue
- 1.3 bn. €

Number of employees
- 4.500

Situation at the client
- High cost structures in electrical/electromechanical categories and limited spend visibility across business units
- Critical component allocation bottlenecks (semiconductors, sensors) threatening global manufacturing schedules
- Low coverage of master service agreements and untapped enterprise synergies
- Misaligned interfaces between Procurement, Engineering, and Operations

Location
- Munich

Internet
- www.kraussmaffei.com

FRAMEWORK PARAMETERS

Role: INTERIM GLOBAL LEAD BUYER ELECTRICAL SYSTEMS

Period (duration): 07.2022 – 12.2022 (6 months)

Area of responsibility:
- Global Lead Buyer Electrical Systems, purchasing volume 50 m. €, 6 employees

MANDATE

Establishing cost & supply excellence for electrical and electromechanical components and control cabinets

INITIATIVES

Global Category Management & Spend Cube Analytics
- Executed a global spend-cube analysis across electrical systems and control cabinet portfolios
- Identified and captured cross-site volume aggregation potential across global manufacturing locations

Dual Sourcing & Bottleneck Management
- Established global category roadmaps prioritizing dual/multi-sourcing strategies to mitigate single-source exposure
- Proactively managed supply bottlenecks in direct alignment with R&D, Engineering, and Manufacturing

Enterprise Framework Agreement & Governance
- Negotiated global master service contracts with key strategic suppliers
- Rolled out a KPI-driven vendor scorecard system fully embedded into ERP workflows

Cross-Functional Value Engineering
- Initiated joint Value Engineering workshops (Procurement, Engineering) to standardize electrical components

ACHIEVEMENTS
- Delivered high P&L impact across a 50 m. € global electrical spend portfolio via aggregated negotiations
- Maintained 100% production continuity for critical electronic components during global supply shortages
- Captured structural cost synergies through cross-site component standardization
- Strengthened market leverage and partnership positioning with key global suppliers

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Restoring production and delivery capability through supply chain stabilization, capacity optimization and ensuring material flow for a company in the electronics/semiconductor industry as a consultant and Interim Manager

Company name
- Zollner Elektronik AG (on behalf of Porsche Consulting)

Company type
- Electronic Manufacturing Services (EMS)

Industry
- Electronics/semiconductor industry
- Production of electronic cards for test systems

Revenue
- 2.5 bn. €

Number of employees
- 13.000

Situation at the client
- Severe component allocation shortages threatened manufacturing output and customer-delivery commitments
- Lack of end-to-end visibility across Tier-2 supply networks and delayed information flows
- Operational friction between Procurement, Production Planning, and Logistics under extreme time constraints

Location
- Zandt

Internet

www.zollner.de

FRAMEWORK PARAMETERS

Role: Consultant + Interim Manager as Subject Matter Expert Procurement & SCM

Period (duration): 04.2022 – 07.2022 (4 months)

Area of responsibility:
- Procurement and production of electronic measuring systems

MANDATE

In the short term, restore production and delivery capability by stabilizing the supply chain, optimizing capacities and ensuring the flow of materials

INITIATIVES

Task-Force & War Room Leadership
- Established a Daily Supply Chain War Room structure to manage and allocate critical component availability
- Executed daily performance and capacity checks to eliminate line-stop risks

Active Expediting & Tier-1/Tier-2 Escalations
- Drove active expediting on Tier-1 and Tier-2 supplier levels to secure critical material allocations
- Negotiated express deliveries and prioritized critical assembly components

Contractual Safeguards & SCM Transparency
- Renegotiated key procurement agreements to embed priority supply guarantees and buffer stock commitments
- Deployed real-time supply chain control dashboards for early warning risk detection

ACHIEVEMENTS
- Restored target manufacturing output and delivery commitments within a compressed timeframe
- Eliminated line-stop risks through aggressive Tier-1/Tier-2 supplier intervention and allocation management
- Established transparent SCM dashboarding to accelerate executive decision-making

Projects from the time of permanent employment

Procurement transformation: strengthening efficiency, strategy and liquidity for a medium-sized family business in the kitchen furniture industry as Director Procurement and member of the extended management board

Company name
- D. Lechner GmbH

Company type
- Medium-sized family business

Industry
- Furniture (manufacturing of kitchen worktops and backsplashes made of wood, stone and glass)

Revenue
- 75 m. €

Nurmber of employees
- 300

Situation at the employer
- Lack of structural division between strategic category management and operational buying
- High tied-up working capital caused by unoptimized commercial terms and inventory levels
- Manual, non-automated Procure-toPay (P2P) workflows resulting in high operational effort
- Absence of key performance indicators (KPIs) for data-driven procurement steering

Location
- Rothenburg ob der Tauber

FRAMEWORK PARAMETERS

Role: DIRECTOR PROCUREMENT AND MEMBER OF THE EXTENDED MANAGEMENT BOARD

Period (duration): 09.2018 – 03.2022 (43 months)

Area of responsibility:
- Procurement department
- Purchasing volume 40 m. € per annum
- 5 employees

MANDATE

Procurement transformation: strengthening efficiency, strategy and liquidity

INITIATIVES

Organizational Re-engineering & Commodity Management
- Restructured the procurement function into Strategic Category Management and Operational Procurement
- Up-skilled staff and established modern, professional role profiles across the department

Working Capital & Cash Flow Optimization
- Renegotiated commercial terms (payment terms, early-payment discounts) to maximize cash preservation
- Implemented KPI-driven inventory management to eliminate overstocking and obsolete inventory

P2P Process Automation
- Digitized manual workflows across the end-to-end Procure-to-Pay lifecycle (order confirmation, invoice matching)
- Implemented standard IT tools to eradicate process fragmentation

Procurement Performance Controlling
- Development a real-time executive dashboard to track cost savings, supplier reliability, and quality metrics

ACHIEVEMENTS
- Significantly optimized corporate cash flow and working capital efficiency
- Dramatically increased automation within the P2P cycle, unlocking team capacity for strategic initiatives
- Built a high-performing procurement organization with seamless interface alignment
- Established 100% transparency over spend, supplier performance, and procurement value creation for executive management

Project *"Corporate restructuring and preparation for M&A*

Procurement and sub-project manager

Identification of cost drivers and value creation potential including cost savings and additional courses of action, analysis of potential or new suppliers, evaluation of alternative courses of action, support in the context of legal due diligence, integration process planning (organizational integration, strategic and administrative integration), presentation to top management and consulting companies.

Project *„Working capital optimization and liquidity improvement"*

Procurement and project manager

Optimization / reduction of inventories and changes in planning and ordering behavior without negatively impacting delivery capability and material availability, negotiation of framework agreements and quantity contracts with suppliers and optimization of payment terms to increase and secure liquidity.

Project *„Process optimization / digitization of procurement"*

Procurement and project manager

The company had been operating for decades with a "self-programmed" system lacking automation. This meant that orders and other procurement processes had to be largely entered and processed manually. Order confirmations and invoice verification were also entirely manual. Through collaboration with IT and Finance, processes and systems were established that now automate these processes, freeing up resources for other tasks.

Project *„Re-organization of procurement department"*

Procurement and project manager

The procurement department was not divided into operational and strategic purchasing. Employees were mostly occupied with operational processes (approximately 80% of their time) and lacked sufficient knowledge of the goods and services being procured. The goal, and ultimately the result, was to establish a strategic and operational procurement function with corresponding activities and responsibilities. A commodity management structure was implemented in strategic procurement, and employees continuously develop their skills through training and professional development. This has been very well received both within the company and by the employees. There are now clear boundaries and responsibilities within procurement, ensuring a competent contact person for all internal interfaces.

Project *„Construction of a maintenance depot for the Rhine-Ruhr Express (RRX) in Dortmund"*

Commodity Manager (project manager in Procurement

2016, my employer signed a contract with the operators of the RRX (Rhine-Ruhr Express) for the production, delivery, and complete maintenance of the trains. This major project required the construction of a new maintenance depot in Dortmund and the procurement of the necessary capital goods, such as machinery, spare parts, and initial equipment. The project plan stipulated that all capital goods had to be procured and operational by the end of 2018. I was responsible for preparing the tender documents, negotiating the contracts, and awarding the final contracts (mostly electronically via e-auction). In summary, all deadlines related to the procurement of the capital goods were met, and the procurement budget was exceeded with savings of approximately 8%.

Professional background (in detail)

09.2018 – 03.2022	Director Procurement / Member of the extended management board (since 09.2020)
Company name • D. Lechner GmbH **Industry** • Furniture (manufacturing of kitchen worktops and back-splashes made of wood, stone and glass) **Revenue** • 75 m. € **Location** • Rothenburg ob der Tauber	**Area of responsibility** • Overall responsibility for direct/indirect spend and services • Purchasing volume 40 m. € per annum • Professional and disciplinary responsibility for five employees **Tasks** • Restructuring / Change Management • Working capital optimization and liquidity management • Planning, control and optimization of operational and strategic procurement and supply chain management processes • Development and implementation of procurement strategies • Identification and realization of savings potential for direct/indirect spend and services • Creation and monitoring of procurement-related KPIs

11.2016 – 08.2018	Category Manager Procurement for CapEx and Invest
Company name • Siemens AG / Mobility **Industry** • Transport & Infrastructure (manufacturing, sales, maintenance and repair of rail vehicles) **Revenue** • 8.8 bn. € **Location** • Erlangen	**Area of responsibility** • Strategic procurement responsibility for the European production plants and maintenance depots, purchasing volume approx. 30 m. € per annum **Tasks** • Strategy development and implementation in cross-functional collaboration with engineering, plant management and finance • Electronical tender process and contracting • Negotiation of framework agreements, individual contracts and service contracts with suppliers • Supplier management (selection, support, evaluation and development) • Global Value Sourcing • Reporting to Division CPO • Claim- / Contract- and Riskmanagement

01.2016 – 10.2016	Category Manager Procurement for technical services
Company name • Siemens AG / Mobility **Industry** • Transport & Infrastruktur **Revenue** • 7.8 bn. € **Location** • Erlangen	**Area of responsibility** • Strategic procurement responsibility for the service areas of testing, approval and engineering services, purchasing volume approx.. 10 m. € per annum **Tasks** • Tenders, contract negotiations and awarding of contracts

08.2011 – 12.2015	Category Manager Procurement for air conditioning and cooling systems
Company name • Siemens AG / Mobility **Industry** • Transport & Infrastructure (manufacturing, sales, maintenance and repair of rail vehicles) **Revenue** • 7.5 bn. € **Location** • Erlangen	**Area of responsibility** • Global procurement responsibility for air conditioning and cooling systems, purchasing volume approx. 25 m. € per annum • Professional responsibility for three employees **Tasks** • Negotiation of framework and service contracts with suppliers • Strategy development and implementation • Supplier management (selection, support, evaluation and development) • Bundling and standardization of components • 2nd TIER Management • Supplier audits • Localization projects • Material productivity measures

08.2007 – 07.2011	Stratic buyer for the commodities hydraulic, drives and electrical
Company name • Terex Deutschland GmbH **Industry** • Mechanical engineering (manufacturing and distribution of construction machinery) **Revenue** • 250 m. € **Location** • Rothenburg ob der Tauber	**Tasks** • Definition of tendering and awarding strategies • Selection and evaluation of suppliers • Framework agreement negotiations with suppliers • Contract drafting • Development and expansion of new supplier and procurement markets, optimization of the supplier portfolio • Introduction of Terex branding on certain products • Design of a re-manufacturing program for drives • Participation in the implementation of the company-wide ERP system (Oracle) as a subject matter expert for procurement topics

09.2005 – 07.2007	Purchasing clerk
Company name • Terex Deutschland GmbH **Industry** • Mechanical engineering (manufacturing and distribution of construction machinery) **Revenue** • 250 m. € **Location** • Rothenburg ob der Tauber	**Tasks** ▪ Checking, selecting and initiating the fastest possible procurement channels, missing parts management • Requesting prices and delivery dates as well as checking and ensuring compliance with the order-relevant contractual terms and conditions • Invoice verification

Studies and continuing education

Period	Organization	Course	Diploma
05.2024 – 10.2024	EBS Universität für Wirtschaft und Recht	Certificate course Interim Executives Programme	Interim Executive (EBS)
03.2021 – 12.2021	Bundesverband Materialwirtschaft, Einkauf u. Logistik	Certificate course (on-the-job)	Diplomierter Einkaufsmanager (BME)
10.2010 – 06.2014	IHK Nürnberg Mittelfranken	Geprüfter Betriebswirt (on-the-job)	Master of Business Management (CCI)
2013		SCM 3 (Supply Chain Management Learning Program)	
2011		Projektmanagement	
2010		Incoterms 2010	
05.2005 – 09.2007	Akademie Handel, Nürnberg	Handelsfachwirt IHK (on-the-job)	Bachelor professional Trade and commerce (CCI)

School and vocational training

Period	Organization	Course	Diploma
09.2003 – 07.2005	ARtec-elmec GmbH & Co. KG, Markt Erlbach	Re-training as a wholesale and foreign trade merchant	Groß- u. Außenhandelskaufmann (IHK)
09.1997 – 08.2000	Baugesellschaft Moll KG, Rothenburg ob der Tauber	Apprenticeship as mason	Maurer (IHK)

Language skills	Additional skills and knowledge
• German and English, fluent in speech and writing • Turkish, native language	• IT-skills: MS-Office, SAP R3, Oracle, SAGE • Driver´s license class B

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Rothenburg ob der Tauber, 05.10.2026