

Curriculum Vitae

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Personnel data

Born on 22/11/1971 in Freyung (Germany)
Marital status: separated
Children: daughter born on 08/01/2019
Nationality: German

Professional experience

01/2019-today

SJL Management & Consulting, Munich, Interim Management & Management Consulting Industry, 2 employees, Sourcing/Purchasing/Procurement/Supply Chain Management, **Owner & Interim Executive:**

- develop and deploy purchase organisations local, regional, and global of SMEs & MNEs
- drive purchase organisations toward performance KPIs for CSF of business
- develop and implement cost saving programs
- build and develop (train, coach, and mentor) purchase teams
- consulting and training procurement best practices and theory
- develop and implement strategic purchasing
- initiate and support supply taskforces

-self-employed

09/2019-03/2022

Zarges Holding GmbH (part of Werner Co.), Weilheim, Manufacturing Industry, approx. 6,000 employees globally, Global Procurement, **Director Procurement Europe (Direct: Aluminum, Mechatronics, Plastic, Steel, Castings, Fasteners, Assemblies, Paint/Painting, Packaging, Labeling, Purchased Finished Goods, Wood, Wheels, Spares; Indirect: all; Spend: >USD200M):**

- development and implementation of a procurement organisation in Europe
- spend budget responsible for more than 10 production plants and regional distribution centers in Europe
- cost savings budgeting and rolling forecast by category
- lead development and deployment of category strategies
- development and deployment of the Lead-Buyer role for the region
- program cost target achievement before SOP
- introduce the NPD Buyer role for the region
- lead actions for cost savings (e.g. negotiation, standardisation, VEVA/Design to Cost, BCCS, SCM, benchmarking, MoB, buy & resale, market analysis, relocation, outsourcing, insourcing, consolidation)
- implement E-Procurement and Procurement-Tools
- build of SSC in Hungary (i.e. NPD, Commodity, and Supplier Quality function)
- initiate global sourcing
- lead of more than 60 Purchasing Managers, Regional Lead Buyers, Supervisors Supplier Quality, Supplier Quality Engineers, Commodity Buyers, NPD Buyers, Planner Buyers also professional (i.e. dotted line)

-proxy i.V.

12/2015-06/2019	<p>Agfa-Gevaert HealthCare GmbH, Munich, Medical Device Industry, approx. 10,000 employees globally, Global Shared Services Purchasing, Global Category Manager & Purchasing Manager Imaging (Direct: Electrics/Electronics, Mechatronics, Resin/Plastics, Optics, Metal/Metals, Fasteners, Fabric/Cut & sew, Glue, Paint, Packaging, Labeling, OEM, Wood, Spares; Indirect: all; Spend: >EUR350M):</p> <ul style="list-style-type: none"> -development and implementation of an Imaging Business Division purchase organisation in Europe and Asia -spend budget responsible for 5 production plants in Europe and Asia -PPV budgeting and rolling forecast by category -lead development and implementation of category strategies -development and implementation of a Lead-Buyer-Concept -program cost target achievement before and after SOP until EOSL -lead actions for product cost optimisation (e.g. negotiation, standardisation, VEVA, BCCS, SCM, benchmarking, MoB, buy & resale, market analysis, relocation, outsourcing, insourcing, consolidation) -implement E-Procurement -global sourcing -lead of more than 30 Purchasing Managers, Supervisors Supplier Development, Supplier Development Engineers, Buyers, Planner Buyers also professional (i.e. dotted line) <p>-procurement ppa.</p>
07/2010-11/2015	<p>Visteon Deutschland GmbH, Berlin, Automotive Industry, approx. 26,000 employees globally, Purchasing Interiors Product Group, Purchasing Manager BU (Direct: Electrics/Electronics, Resin/Plastics, Metal, Fasteners, Covering, Cut & sew, Glue, Paint; Indirect: all; Spend: >USD500M):</p> <ul style="list-style-type: none"> -development and implementation of a Business Unit (BU) purchase organisation in Europe -spend budget responsible for more than 10 production plants and focused factories in Europe -Econ budgeting and rolling forecast by plant -lead development and implementation of commodity strategies -program cost target achievement -lead actions for product cost optimisation (e.g. negotiation, standardisation, substitution, resourcing, VEVA, BCCS, SCM, benchmarking, MoB, buy & resale) -lead of 37 Commodity, Program, VGSS Buddy and Operations Buyers as well as Supplier Quality Engineers also professional (i.e. dotted line)
04/2007-06/2010	<p>Schefenacker Group Services GmbH (then Visiocorp Group Services GmbH), Stuttgart and Schwaikheim, Automotive Industry, approx. 8,000 employees globally</p>
10/2008-06/2010	<p>Corporate Quality Mirror, Lighting and Sound Systems, Corporate Quality Manager:</p> <ul style="list-style-type: none"> -central coordination and optimisation of the group quality management system according ISO/TS 16949:2002 -internal and external audit coordination (planning, performing, root cause and corrective actions) -implement process management software globally -professional lead of 18 Quality Management Representatives
04/2007-06/2010	<p>Global Purchasing Mirror, Lighting and Sound Systems, Global Commodity Manager (Resin/Plastics, Wire harnesses, Heaters, LEDs, Bulbs, PCBAs; Spend: >EUR200M):</p> <ul style="list-style-type: none"> -development, implementation of strategies and preparation of budgets per commodity and region (NA, Europe, AP) -negotiation, finish of local, regional and global contracts

		<ul style="list-style-type: none"> -drive of actions for product cost optimisation (e.g. standardisation, VEVA, LCCS, BCCS, SCM, benchmarking, make or buy) -strategic supplier nomination, development and evaluation -development and implementation of a regional lead buyer organisation per commodity as well as processes and systems -professional lead of 15 Lead Buyers
		-proxy i.V.
12/2002-03/2007	Autoliv B.V. & Co. KG, Dachau, Automotive Industry, approx. 46,000 employees globally	
05/2004-03/2007	Core Purchasing Airbag Systems, Technical Buyer	
	Commodity/Serial/Project (Electrics/Electronics, Resin, Plastics, Metal; Spend: >EUR100M):	
	<ul style="list-style-type: none"> -global Lead Buyer function at local suppliers -collaboration, nomination within strategic definition of supplier portfolio -supplier evaluation and development -collaboration within global coordination and optimisation of purchasing activities and processes -professional lead of 10 Buyers local, regional and global 	
12/2002-04/2004	Serial Purchasing Airbag Systems, Technical Buyer Serial (Plastics):	
	<ul style="list-style-type: none"> -contract negotiations for budget, confidential agreement, development, frame agreement and tool leasing -responsibility for cost development of serial parts (e.g. VEVA projects) -forecasting and budgeting across plants -supplier quality engineering (e.g. supplier audits, PPAP approval) 	
09/1999-12/2002	C.F. GOMMA Deutschland GmbH, Garching, Automotive Industry, approx. 6,000 employees globally, executive support BU Brake Hoses and Systems, Assistant to the General Manager:	
	<ul style="list-style-type: none"> -purchase management (RFQs, market analysis, benchmarking) for direct and indirect material, as well as CAPEX for equipment and tools; Spend: >EUR 50M -sales and marketing management globally and for BU (presentation of the group, benchmarking, customer projects for product innovations, market studies) -implementation and training of project management -performing of internal audits according ISO/TS 16949 -representation of the Managing Director at projects and reporting to the head office -professional lead of 120 employees 	
10/1996-08/1999	IMSI GmbH, Haar, Software Industry, approx. 500 employees globally	
05/1997-08/1999	BU Consumer and Business Products, Operations Manager:	
	<ul style="list-style-type: none"> -purchase of components and commodities in Europe and USA; Spend: >USD 20M -material planning, order processing, and forecasting (inbound) -import and export processing -order processing for Europe, Middle East and Africa (EMEA) to retail and wholesale (outbound) -planning and controlling of product assembly and warehouse (throughput) -lead of 15 employees 	
10/1996-04/1997	Executive support, Assistant to the General Manager:	
	-building up the department materials management	
02/1995-09/1996	F.W.Woolworth Co. GmbH, Berlin and Munich, Retail, approx. 20,000 employees in Germany, department Management Trainees to the Managing Director, Assistant to the Managing Director:	
	<ul style="list-style-type: none"> -warehouse logistic (receiving, controlling, in bound and out bound storage) -store logistic (material planning and goods presentation) 	

- office organisation (ERP system, sales analysis, store analysis, POS system, central communication)
- material planning via central purchase offices
- store supervision and controlling
- professional lead of 100 employees

03/1993-12/1994

Bohus & Ranftl Gruppe, Oberschleißheim, Automotive Industry, approx. 150 employees, department Model, Mould and Die Production, **Production Model Maker:**

- project related tasks
- 3D measuring, checking and evaluation
- ur model and cubing production, tool and mould production, knock model and body model production, foundry model production
- prototyping

Study and education

18/09/2020

Master of Business Administration (Henley)

09/2009-09/2020
(6 years break)

Executive MBA at Henley Business School - University of Reading in UK, subject General Management, assignments by special subjects (Dissertation with B grade) with practical business implementation

23/03/2006

Master of Industrial Engineering / Diplom-Wirtschaftsingenieur (FH)

07/1999-03/2006

Studies of industrial engineering at University of Applied Sciences in Hamburg, special subjects in business management and industrial management and engineering, assignments in: presentation, group work, production synchronous procurement and c part management (Diploma Thesis with A grade), with practical business implementation

25/06/1999

Bachelor of Purchasing and Materials Management / Fachkaufmann für Einkauf/Materialwirtschaft (IHK)

07/1997-06/1999

Studies of purchasing and materials management at BME e.V. in Frankfurt

28/02/1993

Production Model Maker / Produktionsmodellbauer (HWK)

09/1989-02/1993

Bohus & Ranftl Gruppe, Oberschleißheim, vocational training to a model maker with country award

Military service and school

04/1993-03/1994

Military service, 5. Pionierlehrbataillon 220, Munich

21/07/1989

Secondary school certificate in special subjects mathematics and physics at Carl-von-Linde-Realschule in Munich

Professional education and membership

05/2025

Remote, Amadeus Fire, I feel good - dealing with stress

04/2025

Remote, Amadeus Fire, ESG - Sustainability Reporting

03/2021

Remote, KnowBe4, 2020 Kevin Mitnick Security Awareness Training

10/2020

Remote, BPI, Price Analysis for fast Profits with focus to Break-Even-Discussion

09/2020

Remote, BPI, Fit for Video Conferencing and Negotiations "Close the Gap"

11/2019

AOK in Weilheim, Stress Resilience with positive Psychology

09/2017

TUM in Munich, Disease Management

03/2017

Apollo in Morsel, Risk Management

09/2014

BME Akademie in Frankfurt, Development of Commodity specific Strategies in indirect Purchasing

04/2012

SAS Soufflot at Berlin, Just Do It & Do it now

12/2010

SAS Soufflot at Lille, Time & Priority Management

11/2007

Schefenacker Business School at Paris, International Project Management

04/2006

EIPM (European Institute of Purchasing Management) at Geneva, Strategic Financial Analysis training

10/2005

Karrass Worldwide in London, Effective Negotiating course

10/2004

EIPM at Geneva, Strategic Portfolio Management training

07/2004	costdata AG in Cologne, Purchase Controlling
04/2004	EIPM at Geneva, Cost and Value Management training
04/2000	RKW SACHSEN in Chemnitz, Quality Management Representative – internal Audit course
09/1993-12/1993	Verband Deutscher Eisenbahnfachschulen in Munich, CAD Engineer course
Since 01/2024	Dachgesellschaft Deutsches Interim Management e.V. (DDIM e.V.), membership
Since 07/2009	Verein Deutscher Ingenieure e.V. (VDI e.V.), membership
Since 07/2008	Deutsche Gesellschaft für Qualität (DGQ e.V.), membership
Since 07/1999	Verband Deutscher Wirtschaftsingenieure (VWI e.V.), membership
Since 01/1998	Bundesverband für Materialwirtschaft, Einkauf und Logistik e.V. (BME e.V.) - Member of International Federation of Purchasing and Supply Management, membership

Additional qualification

Languages:	German (native) English (fluent) French (basic)
Computer literacy:	Windows (good) MS 365 Office (good) MS Project 2000 (very good) MS 365 Copilot (good) Lotus Notes (good) AutoCAD 9.0 (good) costdata (good) ELITE, Solomon IV, Mesonic VI, Oracle 10.7, Navision-Financials (all good) SAP S/4HANA MM, QAD MFG/Pro, WIPS/CMMS (all basic) N5-Solutions (good) BravoSolution/JAGGAER, Ivalue, Sievo (all good) IntegrityNext, osapiens (all basic)
Publications:	1st edition 2004, Discuss the dependency of communication and decision-making in groups and link it back to organisational issues / Diskutieren Sie den Zusammenhang von Kommunikation und Entscheidungsfindung in Gruppen und stellen Sie Bezüge zur betrieblichen Praxis dar, Assignment / Hausarbeit. GRIN Verlag 1st edition 2019, Establishing a 'Big Company Manager' as a Self-employed Freelancer in Interim Management & Management Consulting, Dissertation. GRIN Verlag

Munich, 01/08/2025