ULRICH WINKHAUS

"Delivering results when businesses urgently require leadership and stability."

EXECUTIVE SUMMARY

Ulrich is a seasoned Interim CFO and Managing Director with over 20 years of expertise in financial management, transformation, and international expansion. He has successfully led companies through growth, restructuring, and M&A transactions, including scaling Bavaria Medizin Technologie GmbH from €1.1M to €20M and managing its acquisition by Lubrizol Deutschland GmbH.

"I take responsibility in situations where companies need stability, speed, and strategic foresight."

Key Competencies	Key Experience & Achievements
Financial Strategy & Performance: Budgeting, Controlling, forecasting, and capital structure optimization.	Led growth from €1.1M to €20M in revenue Scaled production output by 15 times
Transformation & Change Leadership: Restructuring, process improvements, and ERP implementations.	Extensive experience in PE-driven transformations M&A expertise: Successful company sale & PMI
M&A & Post-Merger Integration: Due diligence, acquisition management, and seamless business integration.	Established and managed new production facility in Romania
International Expansion & Compliance: Establishing and scaling production sites while ensuring regulatory adherence.	Implemented an advanced ERP system for improved process efficiency

With a hands-on and entrepreneurial approach, Ulrich delivers rapid impact in high-stakes situations, making him an ideal choice for interim executive roles in finance, transformation, and business leadership.

CORE FOCUS AREAS & KEY SUCCESS FACTORS

Interim CEO & CFO

- Rapidly bridging exec-level vacancies to ensure continuity
- Strengthening financial governance and transparency
- Structuring strategic realignment in crisis or growth phases

M&A & Post-Merger-Integration

- Managing business acquisitions and divestitures
- Rapid integration of business processes and teams
- Optimizing financial structures for new ownership

Transformations- & Change-Management

- Leading organizations through periods of transition
- Driving process efficiency & strategic realignment
- Ensuring the successful implementation of digitalization initiatives (ERP, IT infrastructure)

International Expansion & Site Development

- Establishing new production sites and scaling manufacturing capacities
- Expertise international market development
- Ensuring regulatory compliance in highly sensitive industries

Compliance & Quality Management in Regulated Industries

- Extensive experience in highly regulated markets (MedTech, Pharma, Industrial sectors)
- Ensuring full compliance and audit readiness
- Building and leading quality management systems

ADDING VALUE

Bridging C-Level vacancies (CEO, CFO)

Post-Merger Integration & Strategic Realignment Business Transformation & Process Optimization (ERP, IT, Operations)

Corporate Sales / Due Diligence Management International Expansion & Production Scaling

THIS WHAT I STAND FOR

"I am ready to take on challenging interim assignments for companies that urgently need strategic and financial stability. Let's connect if you are looking for a highly qualified executive to drive impact for a limited time!"